

Manufacturer Representative

Seeking for Manufacturer Agents to represent Cantera Doors in targeted territories around the US. Only professional individuals or firms with over 5 years of experience in the high end window and door markets need to apply.

Main Responsibilities

1. Identify, solicit and recruit potential door Dealers who meet the standards established by Cantera
2. Promote the sale of the Products to Dealers within assigned territory
3. Provide on-going sales support services on behalf of Cantera to Dealers.
4. Act as a liaison between Cantera and prospective and appointed Dealers
5. Assist Cantera in evaluating the background and business potential of prospective Distributors,
6. Helps negotiating and maintaining distribution agreements with prospective and appointed Dealers
7. Initiate and maintain contact with Dealers regarding the promotion, sale and service of the Products,
8. Assist Cantera in the collection of accounts receivable from Distributors

Send inquiries to resumes@canteradoors.com

Door Dealers

Cantera is looking for well-established high end millwork distribution centers, as well window and doors market leaders to promote and sell Cantera Products in their territories.

Criteria

1. Well located high end showrooms and willing to commit to Cantera display program
2. Experienced window and door sales force.
3. Management commitment to develop Cantera Doors line, we are looking for 'All-in' type dealers
4. In-house service personnel available
5. Local market leaders with targeted marketing efforts

Send inquiries to edgarc@canteradoors.com

Installation Subcontractors

Experienced window and door installation subcontractors to support Cantera service arm of operations. Opportunities across the US.

1. Wrought Iron Door installation experience a must.
2. Faux Finishing
3. Welding experience a plus
4. Customer Service oriented.

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